Improve how you manage IT
to more effectively support the business

Is your IT becoming increasingly difficult to manage? Can your IT team drive business growth, plan proactively, and support customer acquisition and retention, while keeping costs in line? Can you scale and secure your systems so you can conduct business continuously, without worry?

Many of our clients have struggled with these challenges. They felt frustrated with their existing IT operations and wanted alternatives that didn't require substantial investments in equipment, people, and time.

CSPi Vital™ Managed Cloud, powered by Azure, is a managed infrastructure solution that provides servers, storage, database, application platform, and security. Migrate to the cloud and manage your IT based on a monthly consumption model, so you only pay for what you use.

- **Simplify IT operations** by transferring the responsibility of equipment, power, and cooling to a trusted provider, so your IT team can focus on growth, proactive planning, and customer-focused initiatives.

- **Maximize uptime** with state-of-the-art infrastructure that is monitored 24/7, so your business-critical applications are always available.

- **Protect your data** with expert patching, anti-virus, and advanced security to improve how you manage risks that can affect your business, employees, and customers.

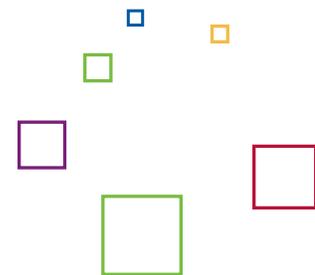- **Gain flexibility** so you can scale up or down based on business needs.

Why CSPi for Managed Cloud

Adopting new types of consumption models, like CSPi Vital Managed Cloud, powered by Azure, can help you optimize how you're doing IT.

- **Tailored engagements:** for us, partnership means personalization. We are extremely flexible in how we work with clients, and adjust to their realities. For example, a non-profit client hired a new Director of IT as we were beginning a managed services engagement. Working collaboratively to understand his objectives, we recommended and implemented CSPi Vital Managed Cloud, powered by Azure, to help the organization save money on IT operations and reinvest into other business-focused IT services.

- **Comprehensive methodology:** we employ a formal process that includes discovery, assessment, architecture design, implementation, and operations, with a focus on continuous optimization. For example, an educational institution partnered with us to transition IT operations to a managed cloud consumption model. Originally, project scope focused only on the data center – providing a more stable, hyperconverged environment. There was hesitancy to scale beyond that. However, in the operations phase, we uncovered opportunities to optimize application user groups by including them as part of the overall managed IT service.

- **Advance cloud maturity:** managed services are more than just a way to keep servers and systems running more efficiently. In operating and managing an environment, we gain the critical insight needed to guide your cloud adoption. It is always our goal to become an expert in your environment to help you optimize the way that you run IT.

How ready are you for the cloud?

CSPi's Cloud Readiness Assessment helps you maximize your cloud migration to optimize IT operations. Our professionals work with you to identify your business goals, evaluate your infrastructure, review your core applications, assess your readiness, and develop a high-level solution roadmap. Register for your complimentary Cloud Readiness Assessment here or for more information contact us at 1-800-940-1111 or email Technology_Solutions@cspi.com.

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